

The Value of Convergence and Hyper-convergence



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Customers and IT professionals I encounter are increasingly interested in and challenged by the emergence of convergence as a new model for IT infrastructure delivery. The two broad topics of discussion refer to converged infrastructure (CI) and hyper-converged infrastructure (HCI) — how they differ, how they're similar, and what's best for a given workload.

This post will enlist the help of some well-known industry luminaries to break through the hype surrounding these architectural approaches and help you make sense of the emerging converged landscape.

If you'd like to read [Howard Marks's analysis of HCI in the world of all-flash storage](#), he offers some insight into how to calculate real-world costs of ownership of both CI and HCI. Howard specifically compares the Cisco and Pure Storage FlashStack CI solution to HCI from a popular vendor — it's obvious where he believes the most value lies.



Last, but not least, Howard Marks and Vaughn Stewart presented two sessions at the recent //Accelerate conference in San Francisco. If you missed the conference, you can watch a recording of their CI/HCI sessions to learn more about their thoughts on the TCO of converged architectures and why they're increasingly being adopted.

If you've reviewed these docs and still have questions, I know all three of these folks would love to share more of their research and findings with interested parties. You can reach them here:

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